

# Tina Cooper

Owner, vanaps

tina@vanaps.ca

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## Specialties

Residential leasing specialist

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## Experience

### **Owner at vanaps**

2000 - Present (12 years)

Vanaps is a niche company. We source out accommodations for Corporate clients relocating to Vancouver. Companies such as Vanoc, Olympic Broadcasting Services, First Host Nations, ESL Students, Vancouver Film School students, International clients and companies .

Vanaps was a Preferred Vendor for the Olympics Committee and the sponsors assisting them with housing needs for 2010 Olympics.

Vanaps was awarded a contract with the Olympic Broadcasting Services assisting them housing needs.

We assist both parties in negotiating leases between owners and tenants, tenant resolutions, inspections of units, credit checks, application processing, maid service, personal shoppers.

### **Realtor at TRG residential realty group**

2005 - December 2010 (5 years)

Responsible for assessing the needs of buyers and sellers with respect to purchase/sales of property.

responsible for preparing and presenting listing contracts

researching comparable currently listed properties

researching sales activity for the past 18 months from MLS

Prepare CMA to establish fair market value

Receive and review all offers to purchase contracts submitted by buyers and buyer's agents.

council sellers on offers. explain merits and weakness of each component of each offer

negotiate all offers on seller's behalf, setting the time limits for loan approval and closing dates

coordinate closing process with buyers/sellers agent

### **Investment advisor/mortgage specialist at Citizens Bank of Canada**

January 1996 - January 2000 (4 years 1 month)

As one of the successful chosen candidates hired by Citizens Bank of Canada Involved in the launch of Canada's first virtual bank.

As an investment Specialist/Lending Specialist my role was to assist members in achieving a balanced portfolio. This was accomplished by:

Developing and retaining relationships with virtual members while providing exceptional member services by telephone

Mentoring newly licensed representatives

Conducting Interviews in order to examine, evaluate, and process mortgage and loan applications.

Consistently exceeding sales targets.

Credit Line application for investments, home renovations

Probing for future financial needs

Ensured applications complied with relevant legislation, regulations, policies and procedures

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## Education

### **Sauder school of business**

real estate/ property management, 2005 - 2011

### **The University of British Columbia**

license realtor, business, 2005 - 2010

Activities and Societies: snowshoe, hiking the grind, running, hot yoga, spin.

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## Honors and Awards

Presidents Sales Award Sales - CIBC

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[Contact Tina on LinkedIn](#)